## Town Name: BOURNE Program Period: 2018 Current Dates: 12/1/2018 - 12/31/2018 Cumulative Dates: 1/1/2018 - 12/31/2018

|  | Current Period        |                        |              | Cumulative Period     |                        |              |                |                       |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-----------------------|
| Program Initiative                                   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget         | Actual % of<br>Budget |
| Residential New Construction                         | 5,881.16              | \$2,043.29             | 1            | 27,093.53             | \$9,305.51             | 24           | \$0.00         | 0.00%                 |
| Residential Multi-Family Retrofit                    | 0.00                  | \$0.00                 | 0            | 12,872.40             | \$8,555.11             | 16           | \$0.00         | 0.00%                 |
| Residential Home Energy Services -<br>Measures       | 35,864.00             | \$88,294.33            | 84           | 473,847.00            | \$623,067.70           | 474          | \$1,295,573.91 | 48.09%                |
| Residential Home Energy Services - RCS               | 0.00                  | \$7,155.00             | 35           | 0.00                  | \$77,945.00            | 283          | \$166,424.73   | 46.83%                |
| Residential Behavior/Feedback Program                | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| Residential Heating & Cooling Equipment              | 26,049.00             | \$18,038.50            | 41           | 106,756.00            | \$70,063.00            | 165          | \$0.00         | 0.00%                 |
| Residential Consumer Products                        | 10,353.50             | \$3,322.50             | 22           | 103,887.00            | \$20,635.00            | 246          | \$0.00         | 0.00%                 |
| Residential Lighting                                 | 458,857.00            | \$38,533.83            | 1,591        | 2,880,363.40          | \$252,865.63           | 13,241       | \$0.00         | 0.00%                 |
| Residential HEAT Loan                                | 0.00                  | \$21,752.61            | 16           | 0.00                  | \$69,044.57            | 60           | \$0.00         | 0.00%                 |
| Res Subtotal   | 537,004.66            | \$179,140.06           | 1,790.00     | 3,604,819.33          | \$1,131,481.52         | 14,509       | \$1,461,998.64 |                       |
| Res % of Total                                       | 62.82%                | 58.37%                 | 97.12%       | 70.07%                | 55.80%                 | 97.57%       | 61.08%         |                       |
| Low-Income Single Family Retrofit                    | 5,521.20              | \$1,922.38             | 4            | 56,331.36             | \$99,463.21            | 59           | \$256,714.28   | 38.74%                |
| Low-Income Multi-Family Retrofit                     | 959.90                | \$398.52               | 1            | 250,798.71            | \$233,712.64           | 131          | \$0.00         | 0.00%                 |
| LI Subtotal  | 6,481.10              | \$2,320.90             | 5.00         | 307,130.07            | \$333,175.85           | 190          | \$256,714.28   |                       |
| LI % of Total  | 0.76%                 | 0.76%                  | 0.27%        | 5.97%                 | 16.43%                 | 1.28%        | 10.72%         |                       |
| C&I New Buildings & Major Renovations                | 0.00                  | \$0.00                 | 0            | 10,385.00             | \$3,120.00             | 2            | \$0.00         | 0.00%                 |
| C&I New Buildings & Major Renovations -<br>Municipal | 0.00                  | \$3,507.90             | 1            | 0.00                  | \$3,507.90             | 1            | \$0.00         | 0.00%                 |
| C&I Initial Purchase & End of Useful Life            | 20,700.00             | \$11,595.00            | 2            | 27,843.00             | \$19,566.75            | 5            | \$0.00         | 0.00%                 |
| C&I Upstream Food Services                           | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Upstream HVAC                                    | 0.00                  | \$0.00                 | 0            | 3,039.09              | \$2,079.50             | 5            | \$0.00         | 0.00%                 |
| C&I Existing Building Retrofit - LARGE               | 22,505.60             | \$6,033.25             | 2            | 46,509.60             | \$12,383.25            | 4            | \$0.00         | 0.00%                 |
| C&I Existing Building Retrofit - MEDIUM              | 83,876.65             | \$34,073.57            | 8            | 254,826.20            | \$74,899.56            | 16           | \$176,276.06   | 42.49%                |
| C&I Existing Building Retrofit - Municipal           | 0.00                  | \$0.00                 | 0            | 61,712.98             | \$56,924.63            | 3            | \$0.00         | 0.00%                 |
| C&I Small Business                                   | 89,707.17             | \$56,474.85            | 21           | 482,979.57            | \$334,331.29           | 63           | \$498,714.98   | 67.04%                |
| C&I Multifamily Retrofit                             | 0.00                  | \$0.00                 | 0            | 6,443.00              | \$7,565.79             | 1            | \$0.00         | 0.00%                 |
| C&I Multifamily - Municipal                          | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Upstream Lighting                                | 94,600.78             | \$13,768.00            | 14           | 339,154.55            | \$48,804.86            | 72           | \$0.00         | 0.00%                 |
| C&I Subtotal   | 311,390.20            | \$125,452.57           | 48.00        | 1,232,893.00          | \$563,183.53           | 172          | \$674,991.04   |                       |
| C&I % of Total                                       | 36.43%                | 40.88%                 | 2.60%        | 23.96%                | 27.77%                 | 1.16%        | 28.20%         |                       |
| Total  | 854,875.96            | \$306,913.53           | 1,843        | 5,144,842.39          | \$2,027,840.90         | 14,871       | \$2,393,703.96 |                       |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.